What is the Portfolio Solution Service?

The Portfolio Solution Service is a unique package of services offering flexible solutions to the complex task of managing your wealth. Combining expert financial advice, active portfolio management and professional administration services, the Portfolio Solution Service helps you to structure, manage and grow your wealth.

Whether you are simply looking for administration support for your portfolio, seeking guidance on investment selections or would like us to manage both your portfolio and day-to-day finances, Australian Executor Trustees Limited (AET) has the solution to suit you.

How does the Portfolio Solution Service work?

The Portfolio Solution Service gives you a choice of four Service Options. With each Service Option, as outlined below, you can delegate varying levels of responsibility to us so that you have the freedom to focus on other areas of your life.

Portfolio Concierge: effective and economical portfolio administration.

Portfolio Mentor: active portfolio management with access to a dedicated Private Portfolio Manager. Investment decisions will still be made by you.

Portfolio Maestro: active portfolio management which relieves you of continuous investment decision-making.

Portfolio Confidant: active portfolio management combined with complete personal day-to-day management of your financial affairs.

As and when your circumstances and requirements change, you can move easily between Service Options.

What reports will you receive?

We provide quarterly and annual reports which show all your transactions as well as the market value of each asset with cost details. You can also request a summary of purchases and sales for any chosen period. You will be able to view your portfolio online through our website, AET My Portfolio at www.aetmyportfolio.com.au

If you use the Portfolio Mentor, Portfolio Maestro or Portfolio Confidant Service Options, we will design and implement an individual investment strategy. Your investment strategy will be reviewed at least annually and you will receive a copy of the review.

What fees will you pay?

We realise that you expect value for money and that you want to understand easily what we charge for our services. We have designed the Portfolio Solution Service fee structure with value and simplicity in mind.

We do not charge fees on the assets you hold in your portfolio and for which you do not require our services. Any additional costs for activities arranged by us, such as agents' fees, accountancy fees or brokerage, will be explained to you before we undertake the activity.

With the Portfolio Solution Service, there are:

- no establishment fees
- no entry or exit fees
- no early termination fees
- no transaction fees for Portfolio Confidant (other Service Options attract transaction fees)
- no EFT charges
- no fees for switching between Service Options.

Australian
Executor Trustees

Portfolio Solution Service

Portfolio Solution Service fee schedule (figures inclusive of GST)

Service Option	Fee on first $250,000	Fee on second $250,000	Fee on amounts greater than $500,000
Portfolio Concierge	0.88% (minimum fee $880 pa)	0.55% pa	0.33% pa
Portfolio Mentor	1.65% pa (minimum fee $880)	1.10% pa	0.66% pa
Portfolio Maestro (minimum balance $250,000)	1.87% pa	1.32% pa	0.88% pa
Portfolio Confidant (minimum balance $250,000)	1.98% pa	1.43% pa	0.99% pa

About us

We provide a comprehensive range of financial services to clients, including investment management, estate administration, superannuation, accountancy and trustee services. These services are enhanced by incorporating specialist advice in the areas of Wills and estate planning, retirement planning and taxation to offer you a complete solution to the management, preservation and transfer of your wealth.

We have provided personal financial services for people and businesses throughout Australia for over 120 years. We are a prominent authorised trustee company with offices in all mainland Australian states and territories and hold an Australian Financial Services Licence.

Would you like further information?
Please contact Australian Executor Trustees on **1800 882 218**.

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Part of Australian Wealth Management

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